

A RESOLUTION OF THE CITY COUNCIL OF THE CITY OF MESQUITE, TEXAS, ADOPTING PROCEDURAL GUIDELINES AND CRITERIA FOR EVALUATING REINVESTMENT ZONE APPLICATIONS; ESTABLISHING COMPREHENSIVE CRITERIA AND GUIDELINES GOVERNING TAX ABATEMENT AGREEMENTS; AND DECLARING AN EFFECTIVE THEREOF.

WHEREAS, the enhancement of the local economy is in the best interest of the citizens of Mesquite; and

WHEREAS, the provision of certain economic development incentives may encourage prospective businesses and companies to relocate in Mesquite or encourage existing local businesses and companies to expand; and

WHEREAS, the establishment of specific criteria, guidelines and procedures are necessary to effectively and fairly administer the provision of economic development incentives; and

WHEREAS, State law requires the adoption of guidelines and criteria governing the establishment of tax abatement agreements; and

WHEREAS, the guidelines and criteria are effective for a period of two years and will expire on September 20, 2001.

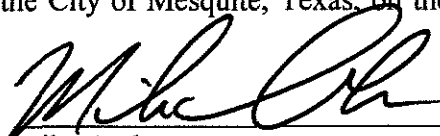
NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF MESQUITE, TEXAS:

SECTION 1. That the City of Mesquite, in accordance with State law, hereby establishes guidelines and criteria for the application and evaluation of potential reinvestment zones and governing all tax abatement agreements, attached hereto as Exhibit "A" and made a part hereof for all purposes.

SECTION 2. That these guidelines and criteria shall not be construed as implying or suggesting that the City of Mesquite is under obligation to provide tax abatement or other incentive to an applicant and all applicants shall be considered on a case-by-case basis.


SECTION 3. That this resolution shall take effect from and after its passage.

DULY RESOLVED by the City Council of the City of Mesquite, Texas, on the 4th day of September, 2001.




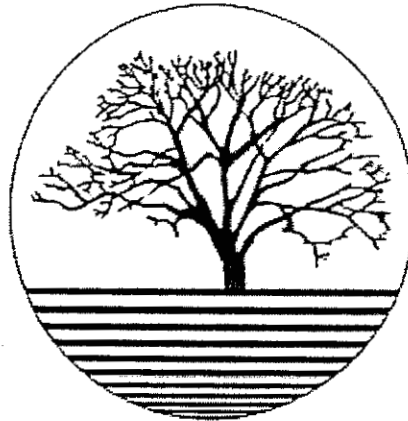
Mike Anderson  
Mayor

ATTEST:

  
Ellen Williams  
City Secretary

APPROVED:

  
B. J. Smith  
City Attorney



**MESQUITE  
T·E·X·A·S**

# **Tax Abatement Policy & Application**

Office of Economic Development  
Mesquite, Texas 75185-0137  
(972) 216-6342  
(972) 216-8100 Fax  
[www.cityofmesquite.com](http://www.cityofmesquite.com)

# **GUIDELINES AND CRITERIA**

## **FOR GRANTING TAX ABATEMENT IN REINVESTMENT ZONES CREATED IN THE CITY OF MESQUITE, TEXAS**

### **POLICY STATEMENT**

The City of Mesquite is committed to the promotion of high quality development in all parts of the city and to improvement in the quality of life for its citizens. In order to help meet these goals, the Mesquite City Council has adopted Guidelines and Criteria for granting commercial and industrial tax abatement as authorized by Chapter 312 of the Texas Property Tax Code.

As outlined in this application packet, these Guidelines and Criteria provide procedures for the application and evaluation of potential reinvestment zones and provide comprehensive criteria governing tax abatement agreements. Nothing herein shall imply or suggest that the City of Mesquite is under any obligation to provide tax abatement to any applicant. All applicants shall be considered on a case-by-case basis, and the decision to approve or deny tax abatement shall be at the discretion of the City Council.

Further, it is the policy of the City of Mesquite to grant tax abatement for the purpose of attracting new business and industry to the City and to encourage expansion and modernization of existing business facilities, resulting in the creation and retention of job opportunities within the community. This policy applies to owners of real property and provides for full or partial exemption of certain real property and/or of certain business personal property from ad valorem taxes. Special terms and conditions may be set in the agreement governing each specific tax abatement.

**Section 1. Definitions**

- (a) "Abatement" means the full or partial exemption from ad valorem taxes of eligible property in a reinvestment zone designated by the City of Mesquite for economic development purposes.
- (b) "Agreement" means a contractual agreement between a property owner and/or lessee and the City of Mesquite, Texas.
- (c) "Base Year Value" means the assessed value of eligible property on January 1st of the year of the execution of the agreement plus the agreed upon value of eligible property improvements made after January 1st but before the execution of the agreement.
- (d) "Deferred Maintenance" means improvements necessary for continued operation which do not improve productivity or alter the process technology.
- (e) "Eligible Facilities" means new, expanded or modernized buildings and structures, including fixed machinery and equipment, which are reasonably likely as a result of granting abatement to contribute to the retention or expansion of primary employment, an increase in the property tax base of the City, or to attract major investment in the reinvestment zone that would be a benefit to the property and that would contribute to economic development within the City of Mesquite.
- (f) "Expansion" means the addition of buildings, structures, machinery, equipment or payroll for purposes of increasing production capacity.
- (g) "Facility" means property improvements completed or in the process of construction which together comprise an integral whole.
- (h) "Hotel" means a commercial structure which provides overnight accommodations to travelers and which contains one hundred-fifty (150) rooms or more.
- (i) "Modernization" means the replacement and/or upgrading of existing facilities which increase the productive input or output, updates the technology or substantially lowers the unit cost of an operation. Modernization may result from the construction, alteration, or installation of buildings, structures, machinery or equipment, or both.
- (j) "New Facility" means a property previously undeveloped which is placed into service by means other than or in conjunction with Expansion or Modernization.
- (k) "Office Building" means a new office which meets the minimum criteria for tax abatement.
- (l) "Productive Life" means the number of years a property improvement is expected to be in service in a facility.

**Section 2. Abatement Authorized**

- (a) Eligible Facilities. Upon application, Eligible Facilities shall be considered for Tax Abatement as hereinafter provided.
- (b) Creation of New Value. Abatement may only be granted for the additional value of eligible property improvements made subsequent to and specified in an Abatement Agreement between the City of

Mesquite and the property owner or lessee, subject to such limitations as the City of Mesquite may require.

- (c) New and Existing Facilities. Abatement may be granted for new Facilities and improvements to existing Facilities for purposes of Modernization or Expansion.
- (d) Eligible Property. Abatement may be extended to the value of buildings, structures, fixed machinery and equipment, site improvements, and related fixed improvements necessary to the operation and administration of a Facility, except as provided in Section 2(f).
- (e) Owned/Leased Facilities. If a Leased Facility is granted Abatement, the Agreement shall be executed with the lessor and the lessee.
- (f) Ineligible Property. The following types of property shall be fully taxable and ineligible for Tax Abatement: land, inventories, supplies, tools, furnishings, and other forms of moveable personal property, housing, deferred maintenance, property to be rented or leased except as provided in Section 2(e), and property which has a Productive Life of less than ten (10) years.

### Section 3. Criteria

- (a) Minimum Criteria. The City of Mesquite will consider Tax Abatement only for Eligible Facilities and/or Eligible Property which meet the following criteria:
  - (1) The project have a total project value including land, construction, and fixed improvements of:
    - a) at least \$2,000,000 for new construction or
    - b) at least \$750,000 for an existing facility.
  - (2) The project must conform to the Comprehensive Zoning Ordinance.
  - (3) The project must contribute to the retention or expansion of primary employment or contribute substantially to redevelopment efforts, and must not be expected to solely or primarily have the effect of transferring employment from one part of the City to another.
- (b) Additional Standards. In addition to the minimum requirements provided in Section 3(a), the following criteria shall be considered in determining whether to grant Tax Abatement and, if so, the percentage of value to be abated and the duration of the Tax Abatement:
  - (1) the taxable value of land and existing improvements, if any;
  - (2) type and value of proposed improvements;
  - (3) productive life of proposed improvements;
  - (4) number of existing jobs to be retained by proposed improvements;
  - (5) number and type of new jobs to be created by proposed improvements;
  - (6) amount of local payroll to be created or retained;

- (7) whether the new jobs to be created will be filled by persons residing or projected to reside within affected taxing jurisdictions;
- (8) amount of local sales tax to be generated directly;
- (9) amount of property tax base valuation that will be increased during term of Abatement and after Abatement;
- (10) the costs to be incurred by the City of Mesquite to provide facilities or services directly resulting from the new improvements;
- (11) the amount of ad valorem taxes to be paid the City of Mesquite during the Abatement period considering the existing values, the percentage of new value abated, the Abatement period, and the value after expiration of the Abatement period;
- (12) the population growth of the City of Mesquite that occurs directly as a result of new improvements;
- (13) the types and values of public improvements, if any, to be made by applicant seeking Abatement;
- (14) whether the proposed improvements compete with existing businesses to the detriment of the local economy;
- (15) the impact on the business opportunities of existing businesses;
- (16) the attraction of other new businesses to the area;
- (17) whether the project is environmentally compatible with no negative impact on quality of life perceptions;
- (18) the degree to which the project makes a substantial contribution to redevelopment efforts or special area plans by enhancing either functional or visual characteristics; e.g., historical structures, traffic circulation, parking, facades, signs, materials, urban design, etc.; and
- (19) the location of the reinvestment zone.

#### **Section 4. Procedural Guidelines**

- (a) Application. All applicants shall be considered on a case-by-case basis; each application will be reviewed on its merits utilizing the criteria provided in Section 3. After such review, Abatement may be denied entirely or may be granted to the extent deemed appropriate after full evaluation.
  - (1) Any present or potential owner of taxable property in Mesquite, Texas may request the creation of a reinvestment zone and Tax Abatement by filing a completed Tax Abatement Application with the Mesquite Economic Development Office. The Economic Development Office shall prepare a Cost/Benefit Analysis utilizing the information in the application and shall forward the results to the Mesquite Economic Development Foundation (MEDF) for review and recommendation to the City Council of the City of Mesquite for final disposition.

## Exhibit "A"

- (2) The application shall consist of a completed application form which shall provide detailed information on the items described in Section 3 above; a map and property description; and a time schedule for undertaking and completing the planned improvements. In the case of Modernization, a statement of the assessed value of the facility, separately stated for real and personal property, shall be given for the tax year immediately preceding the year of application.
  - (3) The application form may require such financial and other information as may be deemed appropriate for evaluating the financial capacity and other factors of the applicant. Information which describes the specific processes or business activities to be conducted or the equipment or other property to be located on the property for which Tax Abatement is sought is confidential and not subject to disclosure except as required by law until the Tax Abatement Agreement is executed.
  - (4) The City of Mesquite shall give notice as provided by the Texas Property Tax Code, i.e., (A) written notice to the presiding officer of the governing body of each taxing unit in which the property to be subject to the Agreement is located no later than the seventh day before the public hearing; and (B) publication in a newspaper of general circulation within such taxing jurisdiction no later than the seventh day before the public hearing. Before acting upon the application, the City of Mesquite shall, by public hearing, afford the applicant, the designated representative of any governing body of each taxing unit, and any interested persons the opportunity to show cause why the Abatement should or should not be granted.
  - (5) The City of Mesquite, no more than forty-five (45) days after receipt of the application, shall by resolution, either approve or disapprove the application for Tax Abatement. The City of Mesquite shall notify the applicant of approval or disapproval.
- (b) Approval. If approved, the City of Mesquite shall formally pass a resolution and execute an Agreement with the owner of the Facility and lessee, as required, which shall include:
- (1) the estimated value to be abated and the Base Year Value;
  - (2) percent of value to be abated each year as provided in Section 4 (d);
  - (3) the commencement date and termination date of Abatement;
  - (4) the proposed use of the Facility, nature of construction, time schedule for construction, map, property description and improvement list as provided in Application;
  - (5) contractual obligations in the event of default, violation of terms or conditions, delinquent taxes, recapture, administration and assignment as provided in these Guidelines and Criteria; and
  - (6) the size of investment and average number of jobs involved.
- (c) Denial. If denied, neither a reinvestment zone nor Abatement Agreement shall be authorized if it is determined that:
- (1) applicant failed to meet the minimum criteria;
  - (2) the request for Abatement was filed after the commencement of construction, alteration, Modernization, Expansion or New Facility;

- (3) there would be a substantial adverse affect on the provision of government service or tax base;
- (4) the applicant has insufficient financial capacity;
- (5) planned or potential use of the property would constitute a hazard to public safety, health or morals;
- (6) violation of other codes or laws; or
- (7) any other reason deemed appropriate by the City Council of the City of Mesquite.

Such Agreement shall normally be executed within sixty (60) days after the applicant has forwarded all necessary information and documentation to the City of Mesquite.

- (d) Taxability. From the execution of the Abatement Agreement to the end of the Abatement period, taxes shall be payable as follows:
  - (1) the value of ineligible property as provided in Section 2(f) shall be fully taxable;
  - (2) the Base Year Value of existing eligible property, as determined each year, shall be fully taxable;
  - (3) the additional value of new eligible property shall be taxed in the manner and for the period provided for in the Abatement Agreement; and
  - (4) the additional value of new eligible property shall be fully taxable at the end of the Abatement period.

**Section 5. Administration**

- (a) The Chief Appraiser of the Dallas Central Appraisal District will annually determine an assessment of the real and personal property comprising the reinvestment zone. Each year, the company or individual receiving Abatement shall furnish the Appraiser with such information as may be necessary for the Abatement. Once value has been established, the Chief Appraiser will notify the City of Mesquite of the amount of the assessment.
- (b) The Abatement Agreement shall stipulate that employees and/or designated representatives of the City of Mesquite will have access to the reinvestment zone during the term of the Abatement to inspect the Facility to determine if the terms and conditions of the Agreement are being met. All inspections will be made only after the giving of twenty-four (24) hours prior notice and will only be conducted in such a manner as to not unreasonably interfere with the construction and/or operation of the Facility. All inspections will be made with one or more representatives of the company or individual and in accordance with its safety standards.
- (c) Upon completion of construction, the designated representative of the City of Mesquite shall annually evaluate each Facility receiving Abatement to insure compliance with the Agreement, and a formal report shall be made to the City Council of Mesquite regarding the findings of each evaluation.

**Section 6. Recapture**



- (a) Should the City of Mesquite determine that the company or individual is in default according to the terms and conditions of its Agreement, the City of Mesquite shall notify the company or individual of such default in writing at the address stated in the Agreement, and if such is not cured within sixty (60) days from the date of the notice ("Cure Period"), then the Agreement may be terminated.
- (b) In the event that the company or individual (1) allows its ad valorem taxes owed the City of Mesquite to become delinquent and fails to timely and properly follow the legal procedures for their protest and/or contest; or (2) violates any of the terms or conditions of the Abatement Agreement and fails to cure during the Cure Period, the Agreement then may be terminated by the City and all taxes previously abated by virtue of the Agreement will be recaptured and paid within thirty (30) days of the termination.

### **Section 7. Assignment**

Tax Abatement Agreements may be transferred and assigned by the holder to a new owner or lessee of the same Facility upon the approval by resolution of the City Council of the City of Mesquite subject to the financial capacity of the assignee and provided that all conditions and obligations in the Abatement Agreement are guaranteed by the execution of a new contractual Agreement with the City of Mesquite. No assignment or transfer shall be approved if the parties to the existing Agreement, the new owner or new lessee, are liable to any jurisdiction for outstanding taxes or other obligations. Approval shall not be unreasonably withheld.

### **Section 8. Variance**

In accordance with Texas law, Property Redevelopment and Tax Abatement Act, Section 312.002, Vernon's Texas Civil Statutes, these Guidelines and Criteria shall not limit the discretion of the City Council to decide whether to enter into a specific tax abatement agreement. Accordingly, the City Council may vary the specific terms of the abatement agreement where the improvements proposed are in excess of \$100 million.

### **Section 9. Duration of Guidelines and Criteria**

These Guidelines and Criteria are effective upon the date of their adoption and will remain in force for two (2) years, unless amended by three-quarters vote of the City Council of the City of Mesquite, at which time all reinvestment zones and Tax Abatement Agreements created pursuant to these provisions will be reviewed by the City to determine whether the goals have been achieved. Based on that review, the Guidelines and Criteria will be renewed, modified or eliminated.

**APPLICATION INSTRUCTIONS****Applicant Information**

Established companies for which public information is available, or the wholly owned businesses of such companies, should include with the application a copy of their latest annual report to stockholders. Other applicants and new companies should attach a statement showing when the company was established, business references (name, contact, and telephone number of principal bank, accountant and attorney) and may be required to submit an audited financial statement and business plan.

**Project Information**

A legal description and map of project location is required. A detailed narrative fully explaining the project must include a list of all improvements to be made.

**Economic Information**

As provided in Sections 3 and 4 of the Guidelines and Criteria, certain economic information is needed to evaluate each applicant. If the applicant must estimate value because the taxable value is not known or is combined with other properties under a single tax account, please state so; projections of value should be a "best estimate" based on taxability in Texas.

Applications should be filed no less than sixty (60) days prior to the beginning of construction or the installation of equipment. Applications will become part of the Tax Abatement Agreement and knowingly false representations will be grounds for the City to void the Agreement. An original copy of the application should be submitted to Thomas E. Palmer, Manager of Economic Development, City of Mesquite, Box 850137, Mesquite, Texas 75185-0137.

**APPLICATION FOR TAX ABATEMENT:****Economic and Fiscal Impact Analysis Prospective Firm Questionnaire**

\*This application form requires information deemed appropriate for evaluating the financial capacity and other factors of the applicant. Information which describes the specific processes or business activities to be conducted, or the equipment or other property to be located on the property for which Tax Abatement is sought is confidential and not subject to public disclosure until the Tax Abatement Agreement is executed.

- A. Basic Information about the Firm:** Application Date \_\_\_\_ / \_\_\_\_ / \_\_\_\_ E-mail: \_\_\_\_\_
1. Firm Name or Code Name: \_\_\_\_\_ Date: \_\_\_\_\_
  2. Address: \_\_\_\_\_ Phone: \_\_\_\_\_  
 \_\_\_\_\_ Fax: \_\_\_\_\_
  - a. Mesquite Address: \_\_\_\_\_
  - b. Number of Years in Mesquite: \_\_\_\_\_
  3. Person to contact concerning information entered on this questionnaire: \_\_\_\_\_ Title: \_\_\_\_\_
  4. Ownership (check one): \_\_\_\_\_ Publicly Traded Stock, or \_\_\_\_\_ Privately Held
  5. Form of Business (check one): \_\_\_\_\_ Corporation, \_\_\_\_\_ Joint Venture, \_\_\_\_\_ Partnership or \_\_\_\_\_ Sole Proprietorship
  6. How long has the firm been in Operation? \_\_\_\_\_ Years; Is this a new business start-up: Yes / No
  7. Legal Counsel: \_\_\_\_\_
  8. Address: \_\_\_\_\_
- B. Project Information**
1. Location Address: \_\_\_\_\_
  2. Legal Description: (provide attachment if by Metes & Bounds): \_\_\_\_\_
  3. Tax Account Numbers: \_\_\_\_\_
  4. Current Property Owner (if different from above): \_\_\_\_\_
  5. Property Owner's Representative: \_\_\_\_\_
  6. Address: \_\_\_\_\_
  7. Telephone: \_\_\_\_\_
  8. Attach a map showing project location: \_\_\_\_\_
  9. Attach a narrative fully explaining the project, describing existing site and improvements, describing all proposed improvements and a list of improvements and equipment for which abatement is required:
  10. Project Time Schedule: \_\_\_\_\_  
 Start date: \_\_\_\_\_ Completion date: \_\_\_\_\_
  11. Value of Land, Construction & Fixed Improvements: \_\_\_\_\_
  12. Productive life of Proposed Improvements: \_\_\_\_\_
- 3. Information about the Firm's Proposed Business Activities, Development Plans, Capital Investment, Employees, Operations and Visitors:** (Attach a description of the Applicant Company, including a brief history, corporate structure, and business plan and annual statement, if available.)

**The Firm's Business Activities:**

1. SIC code or codes: \_\_\_\_\_
2. Firm's principal business (describe): \_\_\_\_\_

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3. Is the Firm expanding its existing local operations or relocating its operations from somewhere else to your area? (check one)
  - \_\_\_\_\_ Expansion at current location      \_\_\_\_\_ Relocation from within Mesquite
  - \_\_\_\_\_ Relocation from another City?      What City? \_\_\_\_\_
4. Will the Firm build its own facility or will it lease an expanded or new local facility? (check one)    \_\_\_\_\_ Build    \_\_\_\_\_ Lease
5. If the Firm will be using a leased facility, will a new facility be built or does the facility already exist?    \_\_\_\_\_ New    \_\_\_\_\_ Existing
6. Value of the Firm's (and Firm's lessor, if applicable) investment in new or expanded facilities and inventories:

**Initial new or expanded facility:**

Land and infrastructure	\$	_____
Facility/building/real property		_____
Furniture, fixtures & equipment		_____
Inventory of products		_____
Other taxable assets		_____
<b>Total taxable value</b>		_____

**The Firm's Operations (to be based in Mesquite):**

7. Annual sales that will be subject to local sales taxes, if any, during the first year:    \$ \_\_\_\_\_
8. Average annual increase in these taxable sales over the next 10 years:    \$ \_\_\_\_\_
9. Annual purchases or operating expenses of the firm, during the first year, that will be subject to local sales taxes: \$ \_\_\_\_\_
10. Average annual increase in the firm's local taxable purchase or operating expenses over the next 10 years: \$ \_\_\_\_\_
11. Estimated value of the Firm's taxable inventories in Mesquite:

	<u>Year One</u>	<u>Year Ten</u>
Raw materials	\$ _____	\$ _____
Work in process	_____	_____
Finished goods	_____	_____
Supplies	_____	_____
<b>Total</b>	\$ _____	\$ _____

12. The percent of the year-end inventories at the facility that will be subject to local property/ad valorem taxes: \_\_\_\_\_ % of the total inventories.

**The Firm's Employees and Payroll (to be based in Mesquite):**

	<i>Number</i>	<i>Number that will be new residents to Mesquite</i>	<i>Average annual salary</i>
Permanent employees	_____	_____	_____
Temporary employees	_____	_____	_____
Total employees	_____	_____	_____

Exhibit "A"

- 14. Project annual rate of growth in the number of the Firm's employees: \_\_\_\_\_ % / year
- 15. Projected annual salary increases: \_\_\_\_\_ % / year
- 16. Where New-resident Employees will live:
  - a. In the City of Mesquite \_\_\_\_\_ %
  - b. Outside the City of Mesquite but in Dallas County \_\_\_\_\_ %
  - c. In another county \_\_\_\_\_ %

Distribution in the local school districts:

- a. Mesquite Independent School District \_\_\_\_\_ %
- b. \_\_\_\_\_ Independent School District \_\_\_\_\_ %
- c. Other: \_\_\_\_\_ %

- 17. Where each typical new-resident employee will shop and spend money on taxable items:
  - a. In the City of Mesquite \_\_\_\_\_ %
  - b. Outside the City of Mesquite but in Dallas County \_\_\_\_\_ %
  - c. Somewhere else \_\_\_\_\_ %

**The Firm's Estimated Consumption of Utilities:**

			<u>Estimated Annual Increases</u>
18. Electrical service:	Monthly electrical consumption	\$ _____ / month	_____ %
19. Water service:	Monthly water consumption	\$ _____ / month	_____ %
20. Sewer service:	Monthly waste water use	\$ _____ / month	_____ %
21. Telephone service:	Monthly telephone consumption	\$ _____ / month	_____ %
22. Gas service:	Monthly natural gas consumption	\$ _____ / month	_____ %
23. Solid Waste:	Monthly solid waste consumption	\$ _____ / month	_____ %
24. Other or miscellaneous initial or continuing revenue for the City of Mesquite or Dallas County:		\$ _____ / month	

Please describe: \_\_\_\_\_  
 \_\_\_\_\_  
 \_\_\_\_\_

- 25. Expected investments by the firm during subsequent expansions, if any:

	Land	Building and other real property	Manufacturing or processing equipment	Furniture fixtures and other equipment
Year 2	\$ _____	\$ _____	\$ _____	\$ _____
Year 3	\$ _____	\$ _____	\$ _____	\$ _____
Year 4	\$ _____	\$ _____	\$ _____	\$ _____
Year 5	\$ _____	\$ _____	\$ _____	\$ _____
Year 6	\$ _____	\$ _____	\$ _____	\$ _____
Year 7	\$ _____	\$ _____	\$ _____	\$ _____
Year 8	\$ _____	\$ _____	\$ _____	\$ _____
Year 9	\$ _____	\$ _____	\$ _____	\$ _____
Year 10	\$ _____	\$ _____	\$ _____	\$ _____

26. Project taxable inventories:

Year 2	\$ _____	Year 7	\$ _____
Year 3	\$ _____	Year 8	\$ _____
Year 4	\$ _____	Year 9	\$ _____
Year 5	\$ _____	Year 10	\$ _____
Year 6	\$ _____		

**Construction:**

27. Percent of total construction costs for the firm's facility for:      Materials \_\_\_\_\_ %      Labor \_\_\_\_\_ %  
 (Enter 50%, if unknown)      (Enter 50%, if unknown)
28. Percent of construction materials used to construct the firm's facility that will be purchased in the city: \_\_\_\_\_ %
29. What percent of the retail spending by a typical construction worker, who builds the facility, will be made in the city? \_\_\_\_\_ %
30. Percent of firm's furniture, fixtures and other equipment (those purchases that are subject to sales tax) that will be made in the city: \_\_\_\_\_ %

**Visitors to the Firm's Mesquite Facility:**

31. Anticipated total number of annual visitors to the facility: \_\_\_\_\_ / year
32. Facility's Amenities:      Food / dining services available?      Y / N (if Yes, describe: \_\_\_\_\_)  
    Retail services available?      Y / N (if Yes, describe: \_\_\_\_\_)  
    Souvenir shop / book store available?      Y / N (if Yes, describe: \_\_\_\_\_)  
    Business services available?      Y / N (if Yes, describe: \_\_\_\_\_)
33. Age of visitors to the facility:
- (a) percentage under age 7: \_\_\_\_\_ %
- (b) percentage between ages 7 and 18: \_\_\_\_\_ %
- (c) percentage age 18 and over: \_\_\_\_\_ %
34. Estimated average length of stay for visitors: \_\_\_\_\_ days ( example: 1.5 days)
35. Percentage of visitors visiting or staying in the community:
- (a) day trip (1 day or a few hours, not overnight): \_\_\_\_\_ %
- (b) two days (1 night, depart next day) \_\_\_\_\_ %
- (c) two or more days (multiple nights) \_\_\_\_\_ %
36. Will visitors to the facility typically require one or more of the following services:
- (a) a rental car or transportation?      Y / N      (c) hotel / motel services?      Y / N
- (b) food and dining services?      Y / N      (d) access to grocery shopping?      Y / N

**To Be Completed by the City:**

**D. Public Costs and Tax Abatements and Incentives being Considered:**

1. Public Costs:

Estimated costs, if any, for the city during the firm's development and construction of its facility: (Please describe and list amounts.)

_____	\$ _____
_____	\$ _____
_____	\$ _____

Exhibit "A"

The city and county's annual cost, if any, to provide services to the firm, excluding utilities, after the firm begins operations:

City \$ \_\_\_\_\_ County \$ \_\_\_\_\_

2. Incentives being Considered:

Cash or other incentives being offered to the firm:

	<u>By the City</u>	<u>By the County</u>	<u>By</u>
Land	\$ _____	\$ _____	\$ _____
Infrastructure	\$ _____	\$ _____	\$ _____
Other (Describe)	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____
_____	\$ _____	\$ _____	\$ _____

3. Tax Abatements being Considered:

Property taxes to be abated on the firm's property valued at:

Land	\$ _____
Building and improvements	\$ _____
Manufacturing or processing equipment	\$ _____
Furniture, fixtures and equipment	\$ _____
Inventory	\$ _____

Percent of property taxes to be abated on the firm's property each year by taxing entities:

<u>Year</u>	<u>City</u>	<u>School District</u>	<u>County</u>	<u>Special Taxing Unit</u>
1	_____ %	_____ %	_____ %	_____ %
2	_____ %	_____ %	_____ %	_____ %
3	_____ %	_____ %	_____ %	_____ %
4	_____ %	_____ %	_____ %	_____ %
5	_____ %	_____ %	_____ %	_____ %
6	_____ %	_____ %	_____ %	_____ %
7	_____ %	_____ %	_____ %	_____ %
8	_____ %	_____ %	_____ %	_____ %
9	_____ %	_____ %	_____ %	_____ %
10	_____ %	_____ %	_____ %	_____ %

E. Other economic impact considerations or comments:

1. Please include or describe any other information relative to the Firm's future economic and fiscal impact on the City of Mesquite and Dallas County below:

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00096

Exhibit "A"

AUTHORIZATION:

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Authorization Signature of Applicant

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Name & Title (Please Print)